

October 2, 2006

To all our valued MagnaStar® customers,

Further to a corporate decision to exit certain non-core businesses, Verizon announced the possible cessation of their air-ground communications service. Due to customer feedback, Verizon Airfone is committed to continuing to provide all of its MagnaStar® customers with high quality ground-to-air, air-to-ground communications through at least **December 31, 2007**. Verizon Airfone will do so by retaining its experienced operations team to manage the same network you have relied on for connectivity over the years.

Many MagnaStar customers have expressed concern about the situation and we are happy to provide some further clarification and updates. Please be aware that there are over 4100 MagnaStar systems operating on aircraft throughout the world, and we would like to reaffirm our commitment to you to support these systems indefinitely.

- **If you have a SATCOM system interfaced to your MagnaStar phone(s)** (over half of the installations): the cessation of Verizon air-ground service will not affect your continued use of the MagnaStar handsets and PBX to make a call over your SATCOM system. As mentioned before, we will continue to support your MagnaStar systems indefinitely, with the operation of our STARLine, **1-888-246-7827 (STAR)**, and will provide repairs and spares as necessary.
- **If you do not have a SATCOM system:** you still will be able to preserve your MagnaStar PBX and Handset investment though the installation of a SATCOM system. Depending on the MagnaStar PBX P/N installed on your aircraft, several options are available:
  - **PBX P/N 724855-802 or -804:** A digital SATCOM can be interfaced via the CEPT-E1 interface. Typically, these digital SATCOMS use the INMARSAT Aero-H service. Aircraft that already have a digital SATCOM can also install an analog SATCOM (Aero-I or IRIDIUM) if desired.
  - **PBX P/N 724855-xxx:** Analog SATCOM systems can be interfaced to any of the MagnaStar PBX P/Ns, via Analog Interface Units (AIU). Analog SATCOMs typically access either the INMARSAT Aero-I, or IRIDIUM services. Teledyne Controls supplies AIUs for operators who want to upgrade their MagnaStar system by installing an Analog SATCOM and interfacing it to the MagnaStar PBX.

We would like to remind you that the MagnaStar handset with digital readouts, and the multifunction PBX with multiple interfaces, have many features that are worth maintaining. Rather than removing your MagnaStar system, we encourage you to maintain your system investment, install the necessary telecom upgrades, and leave options open for future technologies, such as Air-Ground Broadband. Most Aircraft Completion, Installation and Service Centers are familiar with SATCOM installations that interface with the MagnaStar system and will be able to support you. We encourage you to get quotes for the above options and schedule installations. Of course, we remain at your disposal for any further information and assistance.

Yours Sincerely,



Ian Glen  
Director, Customer Support Services  
Teledyne Controls